

PLE/CE Approval Groupings

1. **Pre-License Education Instructor**
2. **Practicing Real Estate Attorney**
 - 2.1 Real Estate Contracts (CE mandatory)
 - 2.2 Contract Writing (PLE)
 - 2.3 Contracts (CE real-estate related)
 - 2.4 Legal Updates (CE mandatory)
 - 2.5 Real Estate Law and Board Regulations (PLE)
 - 2.6 Real Estate Board Regulations (CE real-estate related)
 - 2.7 Real Estate Agency (CE mandatory)
 - 2.8 Virginia Agency Law (PLE)
 - 2.9 Property Rights (CE real-estate related)
 - 2.10 Deeds (CE real-estate related)
 - 2.11 Leases (CE real-estate related)
 - 2.12 Liens (CE real-estate related)
 - 2.13 Real Property and title Insurance (CE real-estate related)
 - 2.14 Brokerage and Agency Contract Responsibility (CE real-estate related)
 - 2.15 Search, Examination and Registration of Title (CE real-estate related)
 - 2.16 Title Closing (CE real-estate related)
 - 2.17 Regulatory Statutes (CE real-estate related)
 - 2.18 Business Law (CE real-estate related)
 - 2.19 Federal Real Estate Law (CE real-estate related)
3. **Fair Housing**
 - 3.1 Fair Housing (CE)
 - 3.2 Fair Housing (PLE)
 - 3.3 Americans with Disabilities Act (CE real-estate related)
4. **Real Estate Law and Board Regulations**
 - 4.1 Real Estate Law and Board Regulations (PLE)
 - 4.2 Real Estate Board Regulations (CE real-estate related)
 - 4.3 Legal Updates (CE mandatory)
 - 4.4 Property Rights (CE real-estate related)
 - 4.5 Building Codes and Design (CE real-estate related)
 - 4.6 Local Laws and Zoning (CE real-estate related)
 - 4.7 Common Interest Ownership (CE real-estate related)
5. **Ethics and Standards of Conduct**
 - 5.1 Ethics and Standards of Conduct (PLE, CE, CE real-estate related)
6. **Agency Law**
 - 6.1 Virginia Agency Law (PLE)
 - 6.2 Real Estate Agency (CE mandatory)
 - 6.3 Brokerage and Agency Contract Responsibilities (CE real-estate related)
7. **Contracts**
 - 7.1 Contract Writing (PLE)
 - 7.2 Real Estate Contracts (CE mandatory)
 - 7.3 Contracts (CE real-estate related)
 - 7.4 Leases (CE real-estate related)

8. Escrow

8.1 Escrow Requirements (PLE, CE real-estate related)

9. Finance

9.1 Real Estate Related Finance (PLE)

9.2 Mortgages and Deeds of Trust (CE real-estate related)

9.3 Types of Mortgages (CE real-estate related)

9.4 Real Estate Financing (CF real-estate related)

10. Title

10.1 Deeds (CE real-estate related)

10.2 Liens (CE real-estate related)

10.3 Real Property and Title Insurance (CE real-estate related)

10.4 Search, Examination and Registration of Title (CE real-estate related)

10.5 Title Closing (CE real-estate related)

11. Investment

11.1 Investment (CE real-estate related)

11.2 Real estate investments (CE real-estate related)

12. Broker Management/Agent Supervision (CE Mandatory)

13. Broker Supervision Requirements (CE Mandatory)

B. Additional Categories

14. Current Industry Issues and Trends (PLE): Course title -

15. Risk Management (PLE)

16. Taxes in Real Estate (CE real-estate related)

17. Real Property Management (CE real-estate related)

18. Appraisal of Real Property (CE real-estate related)

19. Planning Subdivision Developments and Condominiums (CE real-estate related)

20. Regulatory Statutes (CE real-estate related)

21. Housing Legislation (CE real-estate related)

22. Land Use (CE real-estate related)

23. Business Law (CE real-estate related)

24. Real Estate Economics (CE real-estate related)

25. Federal Real Estate Law (CE real-estate related)

26. Commercial Real Estate (CE real-estate related)

27. Environmental Issues Impacting Real Estate (CE real-estate related)

28. Other (CE real-estate related)