

## VIRGINIA REAL ESTATE BOARD

### BROKER PRE-LICENSE EDUCATION REQUIREMENTS FOR *NON-RECIPROCAL* EXAMINEES

In order to become licensed as a real estate broker by the Virginia Real Estate Board (the Board), you must provide proof of completing 180 class/clock hours of Board-approved broker pre-license education courses. The Board's list of "Approved Pre-license Courses" is located at: [http://www.dpor.virginia.gov/dporweb/reb\\_Pre-Licensing\\_Courses.pdf](http://www.dpor.virginia.gov/dporweb/reb_Pre-Licensing_Courses.pdf)

Equivalent courses to Board-approved courses offered by an accredited university, college, community college, or other school or education institution may be accepted for broker pre-license education. Each course must be at least 45 class/clock hours or 3 semester hours. Proof of course completion, including a monitored, final written examination, is required for course approval.

You **must** complete a Real Estate Brokerage course. In addition to a Real Estate Brokerage course, you must complete either: A) the three **Broker-Specific Courses** of Real Estate Appraisal, Real Estate Finance and Real Estate Law; or B) two of the Broker Specific Courses and one of the following **Broker-Related Courses**:

Real Estate Abstracting	CCIM (all parts)
Real Estate Contract Law	CRB (all parts)
Real Estate Economics	GRI (all parts)
Real Estate Feasibility Analysis	SIR/SIOR (all parts)
Real Estate Investments	Business Law
Real Estate Math	Commercial Mortgage Lending
Real Estate Property Management	Land Planning and Use
Real Estate Property Law	Urban Developments

**NOTE:** Courses taken to meet continuing education requirements are **not** acceptable for pre-license credit in Virginia. **ANY PRINCIPLES OF REAL ESTATE COURSE TAKEN FOR LICENSURE AS A SALESPERSON IS NOT ACCEPTABLE AS A BROKER PRE-LICENSE EDUCATION COURSE.**

**Original or certified copies of transcripts are required to verify broker pre-license courses.**