

Please note that Section 54.1-603.1 of the Code of Virginia allows continuing education courses completed by an auctioneer pursuant to a requirement of the Certified Auctioneer's Institute (CAI), or participation in the educational programs sponsored by the National Auctioneer's Association (NAA) or Virginia Auctioneer's Association (VAA), to satisfy the continuing education requirement.

VAA - www.vaa.org In Virginia: (888) 878-0601
Outside Virginia: (919) 878-0601

NAA/CAI - www.auctioneers.org (913) 541-8084

If the course was not from the CAI, NAA or VAA, then the course must be on the following list and have an approval date prior to the date the course was taken:

Auctioneer Board Continuing Education Approved Courses

Course Provider Name Address	Courses			
	Course Num	Name	Approval Date	Hour(s)
AUCTIONEERS ASSOCIATION OF NORTH CAROLINA 4109 WAKE FOREST RD STE 402 PO BOX 41368 RALEIGH, NC 27629 PH: (919) 876-0687 EMAIL: EXECMAN@ATT.NET	020	LAW & RULES ISSUES	02-29-2008	2
	021	MAKE YOUR BUSINESS PHONE A SELL PHONE	02-29-2008	2
	022	FR AUCT OF RE&PERSONAL PROP/CONTRACT-CLOSING	02-29-2008	2
	064	THINKING OUTSIDE THE BOX- IDEAS FOR THE AUCTION INDUSTRY	04-08-2009	2
	065	GENERATIONS NOW & THEN- IMPACT ON AUCTION INDUSTRY	04-08-2009	2
	066	THE AUCTIONEER AS PROBLEM SOLVER	04-08-2009	2
	067	SSS DEVELOPING A SUPER SUPPORT STAFF	04-08-2009	2
	068	BRAIN BASED AUCTIONS	04-08-2009	2
	Course Num	Name	Approval Date	Hour(s)

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	069	MOTIVATING YOUR EMPLOYEES (AND YOURSELF)	04-08-2009	2
BERNIE PLEASANTS SCHOOL OF AUCTIONEERING 715 BREEZY POINT RD MINERAL, VA 23117 PH: (540) 872-4339 EMAIL: PLEASANTS44@MSN.COM	001	AN AUCTIONEER'S GUIDE TO A SUCCESSFUL RE AUCT	09-21-2007	6
	070	ADVERTISING IS THE KEY	04-08-2009	6
EAST COAST SCHOOL OF AUCTIONEERING 9880 HWY 903 PO BOX 524 BRACEY, VA 23919 PH: (434) 636-2616 EMAIL:	002	UCC - UNIFORM COMMERCIAL CODE	12-06-2007	2
	003	REAL ESTATE AUCTION ENTREPRENEUR	12-06-2007	2
	004	CONTRACTS "SEAL-THE-DEAL"	12-06-2007	2
	071	ANTIQUES AUCTION	04-08-2009	6
	075	AUCTIONEER DUE DILIGENCE, DISCIPLINES - ACTION	11-02-2009	1
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IVAN BROADWELL EDUCATIONAL SEMINARS 427 CHRISTMAS TREE LN CLOVER, SC 29710 PH: 803-222-1086 EMAIL: broadwelli@bellsouth.net	072	AN INTRODUCTION TO ANTIQUE FURNITURE AT AUCTION	05-15-2009	4
MENDENHALL SCHOOL OF AUCTIONEERING 6729 AUCTION RD ARCHDALE, NC 27263 PH: (336) 887-1165 EMAIL: MENAUCTION@AOL.COM	024	"READY..AIM..SELL!" FIREARMS AT AUCTION	03-21-2008	2
	025	PITFALLS REAL-ESTATE AUCTIONEERS KNOW & AVOID	02-21-2008	2
	026	THE AUCTION STATUTE-SECTION 2-238 OF THE UCC	03-21-2008	2
	051	SELECTED FEDERAL LAWS THAT APPLY TO AUCTIONS	10-06-2008	2
	052	UCC: CONTRACTS TO WARRANTIES	10-06-2008	2
	053	SELLERS MARRIAGE TO MINFIELD	10-06-2008	2
	062	HOW TO REBOOT YOUR AUCTION BUS 2009 & BEYOND	01-31-2009	6
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	074	CUSTOMER SERVICE MADE SIMPLE	10-26-2009	6
MOSELEY DICKINSON ACADEMY OF REAL ESTATE 1727 PETERS CREEK RD NW ROANOKE, VA 24017 PH: (540) 562-2575 EMAIL: REGISTRAR@MOSELEY-DICKINSON.COM	045	REAL ESTATE-GETTING IT TO MARKET	06-10-2008	1
	046	PERSONAL PROPERTY: "WHAT AM I BID?"	06-10-2008	1
	047	CONTRACTS LEGAL MATTERS & LEGISLATIVE UPDATES	06-10-2008	1
	048	MARKETING & OPERATIONS REAL&PERSONAL PROPERTY	06-10-2008	1
	049	REVIEW OF FAIR HOUSING AND ETHICS	06-10-2008	1
	050	TECHNOLOGY FOR AUCTIONEERS	06-10-2008	1
NASHVILLE AUCTION SCHOOL 112 WEST LAUDERDALE ST TULLAHOMA, TN 37388 PH: (931) 393-4735 EMAIL: NAS@LEARNTOAUCTION.COM	008	ANTIQUES AT AUCTION	02-15-2008	3
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	009	ADVERTISING	02-15-2008	3
	010	AUCTIONEERING ETHICS	02-15-2008	3
	011	ESCROW AND TRUST ACCOUNTS	02-15-2008	3
	012	PR, PROFESSIONALISM & PERSONAL PRESENTATION	02-15-2008	3
	013	ENVIRONMENTAL ISSUES IN AUCTIONEERING	02-15-2008	3
	014	FUNDAMENTALS OF AUCTION BUSINESS PRACTICES	02-15-2008	3
	015	STATE SPECIFIC COMPARATIVE AUCTION LAWS R & R	02-15-2008	3
	016	CLERKING AND CASHIERING	02-15-2008	3
	017	AUCTION MATH	02-15-2008	3
	018	CONTRACTS AND UNIFORM COMMERICAL CODE (UCC)	02-15-2008	3
	019	FEDERAL REGULATIONS IN AUCTIONEERING	02-15-2008	3
NOVALIS INC	041	ETHICS & PROFESSIONAL	06-06-2008	3
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3180 ADLOFF LN STE 109A SPRINGFIELD, IL 62703 PH: (217) 529-4700 EMAIL: NOVALIS@NOVALISLEARNING.COM		CONDUCT FOR AUCTIONEERS		
	042	FED LAWS GOV AUCT FOCUS LABOR SALES FIREARMS	06-06-2008	3
	043	USING TECHNOLOGY INTERNET AUCTION TOOLS & MORE	06-06-2008	3
	044	MARKETING REAL ESTATE AT AUCTION	06-06-2008	3
SOUTHEASTERN SCHOOL OF AUCTIONEERING 315 EASTVIEW RD PELZER, SC 29669 PH: (864) 947-9797 EMAIL: SSAUCTIONEERING@AOL.COM	027	ANTIQUES AT AUCTION	03-26-2008	3
	028	AUCTION PROPOSALS	03-26-2008	2
	029	PROMOTING YOUR AUCTIONS	03-26-2008	2
	030	INTERNET AUCTIONS/ADVERTISING	03-26-2008	2
	031	AUCTION BROCHURE DESIGN	03-31-2008	1
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	034	ETHICS & THE AUCTIONEER	03-31-2008	2
	035	ART RUGS JEWELRY DOLLS & WATCHES	04-01-2008	2
	036	ESTATES AT AUCTION	04-01-2008	4
	037	SELLING PERSONAL PROPERTY ESTATES	04-01-2008	2
	038	REAL ESTATE AT AUCTION	04-01-2008	3
	039	COST OF DOING BUSINESS	04-01-2008	2
	073	UNIFORM COMMERCIAL CODE 2- 328	06-17-2009	2
TERRY EVANS EVANS EDUCATION CENTER 71 DRIFTWOOD LN LOBELVILLE, TN 37097 PH: (931) 593-3777 EMAIL: ANNIEEVANS@HUGHES.NET	023	ETHICS/STANDARDS OF PRACTICE FOR AUCTIONEERS	03-13-2008	6
	055	AUCTION BUSINESS LAW	01-09-2009	6
TEXAS STATE TECHNICAL COLLEGE 650 E HWY 80 ABILENE, TX 79601	040	6 HOUR ONLINE CONTINUING EDUC FOR AUCTIONEERS	05-30-2008	6
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PH: (325) 734-3684 EMAIL: GEORGAN.HAUSENFLUKE@ABILENE.TSTC.EDU				
THE CHUCK & BUDDY COLLEGE OF BUSINESS KNOWLEDGE 5800 IRON WILLOW CT ALEXANDRIA, VA 22310 PH: (703) 922-8333 EMAIL: CHUCK&BUDDYCOLLEGE.COM	005	THE AUCTIONEER RETIREMENT TOOLKIT	01-23-2008	6
	006	THE PLAN BOOTCAMP FOR AUCTIONEERS	01-23-2008	6
	007	AUCTIONEER + REALTOR = SOLD	01-23-2008	2
WALTON SCHOOL OF AUCTIONEERING 3860 PARADISE RD MEDINA, OH 44256 PH: (330) 416-3119 EMAIL: WAUCTION@NEO.RR.COM	054	LISTENING CONSULTATIVE APPROACH SELL AUCTION	01-07-2009	6
WEST VA AUCTIONEERS ASSOCIATION 2015 UNITY RD PRINCETON, WV 24740 PH: (304) 384-7684 EMAIL: SELL@BLAKEAUCTION.COM	056	AUCTIONEERS & THE LAW AVOIDING LEGAL PITFALLS	01-12-2009	1
	057	HUMAN RELATIONS CONTRACT	01-12-2009	1
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		AUCTIONEERS/EMPLOYEE		
	058	PREPARE YOURSELF ECONOMY REAL ESTATE AUCTIONS	01-12-2009	1
	059	PROJECTING DIRECTION AUCTION METHOD MARKETING	01-12-2009	1
	060	REWARDS OF A FAMILY BUSINESS	01-12-2009	1
	061	SELLERS - MARRIAGE TO MINEFIELD	01-12-2009	1
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