

Approved Real Estate Broker Management Courses

Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
360 TRAINING.COM, INC. AGENTCAMPUS.COM 13801 BURNET ROAD SUITE 100 AUSTIN, TX 78727 PH: 888 360-8764 EMAIL: jonny.white@360training.com	0214019869	VIRGINIA BROKER MANAGEMENT FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2019	8
4ICE COM LLC 4ICE, INC. 5829 W SAM HOUSTON PKWY N SUITE 1206 HOUSTON, TX 77041 PH: (800) 621-8341 EMAIL: ICE@4ICE.COM	0214021750	BROKER RESPONSIBILITY AND AGENT SUPERVISION FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2019	8
ACADEMY OF REAL ESTATE LLC 10230 NEW HAMPSHIRE AVENUE SUITE 102 SILVER SPRING, MD 20903 PH: (888) 786-8173 EMAIL: ACADEMYOFREALESTATE@GMAIL.COM	0214020159	VIRGINIA MANDATORY BROKER AND AGENT SUPERVISION FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
ACTION REAL ESTATE LLC 11551 NUCKOLS ROAD SUITE D GLEN ALLEN, VA 23059 PH: 804 521-5601 EMAIL: gary@richmondhomes.net	0214019925	HOW TO WRITE A WINNING CONTRACT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
EMAIL: gary@richmondhomes.net		MANAGEMENT		
ALEXANDRIA OLD TOWN REAL ESTATE SCHOOL LLC 1701 DUKE STREET SUITE 100 ALEXANDRIA, VA 22314 PH: (703) 535-3610 EMAIL: education@kwmetrocenter.com	0214018912	VA BROKER MANAGEMENT AND AGENT SUPERVISION FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
ALPHA COLLEGE OF REAL ESTATE INC OF VA ALPHA-OMEGA COLLEGE OF REAL ESTATE 638 INDEPENDENCE PARKWAY SUITE 100 CHESAPEAKE, VA 23320 PH: (757) 427-1740 EMAIL: SKEYES@ALPHACOLLEGE OF REAL ESTATE.COM	0214017235	REAL ESTATE MANAGEMENT & AGENT SUPERVISION (CRP) FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214017434	PROFILE OF BUYERS AND SELLER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214016661	CONTRACT PITFALLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214016241	SILVER BULLET SOLUTIONS (CRS ELECTIVE) FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	8
	0214016658	REAL ESTATE MANAGEMENT & AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	8
	0214019082	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214019133	HOW TO BUY/SELL HUD HOMES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
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	0214019176	2 HOURS BEFORE & AFTER JUDGMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214019326	AMC - WHAT REAL ESTATE PROFESSIONALS NEED TO KNOW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214019469	8-HOUR REAL ESTATE MANAGEMENT AND AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	8
	0214020125	PROFILE OF TODAY'S HOME BUYERS AND SELLERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
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	Course #	Name	Expiration Date	Hour(s)
	0214020196	VAR'S SUGGESTED OFFICE POLICY MANUAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214020783	8 HOUR ONLINE BROKER MANAGEMENT AND AGENT SUPERVISION FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214020839	SNEAKY REGS - LITTLE KNOWN BUT IMPORTANT REAL ESTATE BOARD REGUL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020844	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214021404	REAL ESTATE LAWS YOU NEED TO KNOW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214021407	SNEAKY REGS & LITTLE KNOWN BUT IMPORTANT REAL ESTATE BOARD REGUL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214021690	PROPERTY MANAGEMENT PITFALLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214021718	WORKING WITH BUYERS HOME INVESTORS FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2019	3
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	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214021769	2016 NEWS LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214021770	NEW REAL ESTATE BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214021906	REALTOR.COM'S REVIEW OF HOUSING MARKET TRENDS AND OUTLOOK FOR TH FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214021917	UNDERSTANDING DIFFERENT TYPES OF PROPERTY INSURANCE FORMAT : CLASSROOM	12-31-2020	1
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	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214021971	COMMUNICATION PITFALLS IN TODAYS REAL ESTATE WORLD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	4
	0214022068	ESSENTIALS OF RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	6
	0214022070	TENANCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	6
	0214022242	BROKER SUPERVISION REQUIREMENTS AND BEST PRACTICES FORMAT : CLASSROOM	12-31-2019	2
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		TOPIC : CE BROKER MANAGEMENT		
AMERICAN INSTITUTE OF REAL ESTATE LLC 8340 GREENSBORO DRIVE #907 MC LEAN, VA 22102 PH: 703-371-9692 EMAIL: IHALAWI@YAHOO.COM	0214019810	VIRGINIA MANDATORY BROKER & AGENT SUPERVISION FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214021025	VIRGINIA MANDATORY BROKER AND AGENT SUPERVISION FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
AMERICAN SCHOOL OF REAL ESTATE EXPRESS LLC REAL ESTATE EXPRESS.COM 12977 NORTH FORTY DRIVE SUITE 108 SAINT LOUIS, MO 63141 PH: 314 548 2224 EMAIL: katelyn@expressschools.com	0214019208	BROKERAGE MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2019	8
AREA 43 MARKET CENTER LLC KELLER WILLIAMS REALTY 968 FIRST COLONIAL ROAD	0214019715	VIRGINIA MANDATORY BROKER & AGENT SUPERVISION FORMAT : ONLINE	12-31-2018	8
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968 FIRST COLONIAL ROAD SUITE 104 VIRGINIA BEACH, VA 23454 PH: 757-422-4600 EMAIL: KLRW712@KW.COM		FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT		
BLUE RIDGE REAL ESTATE SCHOOL 181 GARBER LN WINCHESTER, VA 22602 PH: (540) 667-2606 EMAIL: SHIGGINS@BRARVA.COM	0214018072	BM - TEAM BUILDING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214018315	NO ONE LOOKS GOOD IN HORIZONTAL STRIPES-HOW TO AVOID A JAILHOUSE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214020333	IT'S 2 AM, DO YOU KNOW WHAT YOUR DATA IS DOING? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020432	BROKER PITFALLS AND RESOURCES	12-31-2020	2
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	Course #	Name	Expiration Date	Hour(s)
		RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214021423	BUSINESS PLANNING CLINIC FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	8
CENTRAL VIRGINIA SCHOOL OF REAL ESTATE 550 HILLSDALE DRIVE CHARLOTTESVILLE, VA 22901 PH: (434) 817-2227 EMAIL: EDUCATION@CAAR.COM	0214015829	FOR YOUR EYES ONLY - REAL ESTATE BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214015821	RISK MANAGEMENT - WHAT ARE A BROKER'S DUTIES? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214018646	ESCROW REQUIREMENTS FORMAT : CLASSROOM	12-31-2018	3
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		TOPIC : CE BROKER MANAGEMENT		
	0214018876	RED FLAGS IN RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214018878	VAR RESIDENTIAL CONTRACT OF PURCHASE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214018880	VAR RESIDENTIAL CONTRACT OF PURCHASE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214018883	COMPARABLE MARKET ANALYSIS CLASS FORMAT : CLASSROOM	12-31-2017	3
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		TOPIC : CE BROKER MANAGEMENT		
	0214018899	COMPARABLE MARKET ANALYSIS CLASS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214019643	VIRGINIA MANDATORY BROKER & AGENT SUPERVISION V2.0 FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214020392	HOW TO WRITE A WINNING CONTRACT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214020865	NEW REAL ESTATE BOARD REGULATIONS FORMAT : CLASSROOM	12-31-2020	2
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		TOPIC : CE BROKER MANAGEMENT		
	0214020920	COMMON LEGAL HOTLINE QUESTIONS & ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020921	COMMON LEGAL HOTLINE QUESTIONS & ANSWERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020924	REAL ESTATE LAWS YOU NEED TO KNOW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020925	VAR'S SUGGESTED OFFICE POLICY MANUAL FORMAT : CLASSROOM	12-31-2020	1
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		TOPIC : CE BROKER MANAGEMENT		
	0214020927	SNEAKY REGS-LITTLE KNOWN BUT IMPORTANT REGULATIONS! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020928	EARNEST MONEY DEPOSITS: NAVIGATING DANGEROUS WATERS! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214022149	IT'S A WONDERFUL LIFE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	4
	0214022151	RISK MANAGEMENT - WHAT ARE A BROKER DUTIES? FORMAT : CLASSROOM	12-31-2020	4
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		TOPIC : CE BROKER MANAGEMENT		
CHC INC RE/MAX REGENCY 403 HOLIDAY CT WARRENTON, VA 20186 PH: 540 341-1000 EMAIL: chuck@teamregency.com	0214019763	VIRGINIA MANDATORY BROKER & AGENT SUPERVISION FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
CHESAPEAKE BAY & RIVERS SCHOOL OF REAL ESTATE 10880 GENERAL PULLER HWY STE E HARTFIELD, VA 23071 PH: (804) 776-0568 EMAIL: cbrar@cbrar.com	0214016832	COMPARABLE MARKET ANALYSIS CLASS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016840	RED FLAGS IN RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214016843	ETHICS & STANDARDS OF CONDUCT FORMAT : CLASSROOM	12-31-2017	3
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		TOPIC : CE BROKER MANAGEMENT		
	0214018861	VIRGINIA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
	0214021797	BROKER MANAGEMENT1: MANAGING THE FIRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214021798	BROKER MANAGEMENT 2: MANAGING RISK & AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
CINDY BISHOP WORLDWIDE LLC 11918 SANDY HILL CT SPOTSYLVANIA, VA 22553 PH: (540) 786-1432	0214019848	UNDERSTANDING ESCROW REQUIREMENTS FORMAT : CLASSROOM	12-31-2019	3
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	Course #	Name	Expiration Date	Hour(s)
PH: (540) 786-1432 EMAIL: INFO@BISHOPTTEAM.ORG		TOPIC : CE BROKER MANAGEMENT		
	0214021435	THE VIRGINIA RESIDENTIAL PROPERTY DISCLOSURE ACT & LEAD DISCLOSU FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021444	REAL ESTATE LAW & BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021447	HANDLING THE SHORT SALE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021464	PROPERTY AND CONDOMINIUM OWNER ASSOCIATION RULES AND OVERSIGHT I FORMAT : CLASSROOM	12-31-2019	1
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214021481	VRLTA PLUS ADVERTING AND RECOVERY FUND FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021589	RISK MANAGEMENT FOR VIRGINIA REAL ESTATE BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214021832	UNDERSTANDING CREDIT REPORTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214021861	RESIDENTIAL CONTRACT LEGAL BASICS FORMAT : CLASSROOM	12-31-2020	2
	Course #	Name	Expiration Date	Hour(s)

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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214021862	WOOD DESTROYING INSECTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214021865	RISKY CLOSING CHOICES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214021874	USING ADVANCED TECHNOLOGY IN INSPECTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214021898	APPRAISALS...FIGURING THE NUMBERS FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2020	2
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		TOPIC : CE BROKER MANAGEMENT		
	0214021934	RESIDENTIAL CONTRACT ESSENTIALS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214022035	AMERICAN WARRIOR REAL ESTATE PROFESSIONALS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	3
	0214022129	RESIDENTIAL CONTRACT ADDENDUMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214022143	HOME INSPECTION...NEW DAY AND NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2020	1
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		TOPIC : CE BROKER MANAGEMENT		
	0214022168	TRUSTS & ESTATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
CLASS ACT REAL ESTATE EDUCATION CENTER INC 6301 HARBOURSIDE DRIVE SUITE 101 MIDLOTHIAN, VA 23112 PH: (804) 794-9282 EMAIL: CALLMARCY@AOL.COM	0214022127	VA REAL ESTATE ESCROW PRACTICES AND SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	3
	0214022221	BROKERAGE MANAGEMENT IN VIRGINIA FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	8
DEARBORN FINANCIAL PUBLISHING, INC. RECAMPUS.COM 332 FRONT STREET SUITE 555 LA CROSSE, WI 54601 PH: (608) 779-5599	0214018596	VIRGINIA MANDATORY BROKER & AGENT SUPERVISION V2.0 FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
PH: (608) 779-5599 EMAIL: lisa.goyette@kaplan.com		MANAGEMENT		
DULLES AREA REAL ESTATE SCHOOL 21720 RED RUM DRIVE SUITE 177 ASHBURN, VA 20147 PH: 571 291-9805 EMAIL: tkirkhart@dullesarea.com	0214017371	REAL ESTATE LAWS UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214018889	BROKER SUPERVISION & ESCROW MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214018992	RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
FAAR ACADEMY 2050 GORDON W. SHELTON BLVD SUITE 202 FREDERICKSBURG, VA 22401 PH: (540) 373-7711 EMAIL: EDUCATION@FAARMEMBERS.COM	0214019470	INSPECTIONS AND MAINTENANCE FOR RESIDENTIAL AND COMMERCIAL PROPE FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2019	3
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
EMAIL: EDUCATION@FAARMEMBERS.COM		TOPIC : CE BROKER MANAGEMENT		
	0214019471	LEGAL ASPECTS OF PROPERTY MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214020290	BROKER MANAGEMENT - PART 1 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	4
	0214020613	BROKER MANAGEMENT KEEPING YOUR BUSINESS IN CHECK FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	4
	0214021222	NEW REAL ESTATE BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
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		MANAGEMENT		
	0214021536	COMMON LEGAL HOTLINE Q AND A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214021883	SMART HOMES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
FICTITIOUS SCHOOL REAL ESTATE CARRYOVER 9960 MAYLAND DR RICHMOND, VA 23233 EMAIL: fictitiousschool@yahoo.com	0214900002	FICTITIOUS BROKER MANAGEMENT FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2022	8
FOUR PILLARS EDUCATION INC 4024 BONNIE BRAE CT FREDERICKSBURG, VA 22407 PH: (540) 455-3350 EMAIL: MATTHEW@THEAGENTTRAINER.COM	0214020966	REAL ESTATE RELATED - TECHNOLOGY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
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	0214020999	LEGAL - ESCROW, RESPA AND LEGAL UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214021061	AGENCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
GREATER CAPITAL AREA ASSOCIATION OF REALTORS 15201 DIAMONDBACK DRIVE SUITE #100 SUITE 600 ROCKVILLE, MD 20850 PH: (301) 590-8787 EMAIL: MGLAZER@GCAAR.COM	0214018127	BM - VA BROKER MANAGEMENT & AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
HARRISONBURG-ROCKINGHAM ASSOC OF REALTORS 2050 PRO POINTE LANE HARRISONBURG, VA 22801 PH: (540) 433-8855 EMAIL: bob@hrar.com	0214021414	NEW REAL ESTATE BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214021416	DILEMMAS FACING REAL ESTATE LICENSEES	12-31-2019	2
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		LICENSEES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214021658	VAR RESIDENTIAL CONTRACT OF PURCHASE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214022213	BROKER PITFALLS: BROKER MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
HENDERSON PROFESSIONAL DEVELOPMENT SEMINARS 7411 RIGGS ROAD #412 HYATTSVILLE, MD 20783 PH: (301) 434-2204 EMAIL: STUDY@HPDSEMINARS.COM	0214017155	BROKER SUPERVISION & MANAGEMENT OF REAL ESTATE AGENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
HOUSING CONSULTANTS REAL ESTATE SCHOOL 1250 24TH STREET NW SUITE 300 WASHINGTON, DC 20037 PH: (301) 429-1322 EMAIL: hcreco@gmail.com	0214020289	BROKER MANAGEMENT/AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	8
JOHN HICKS 8250 SPICEWOOD CT MECHANICSVILLE, VA 23111 PH: (804) 714-6647 EMAIL: john@johnhicks.net	0214018661	INSTANET BROKER MANAGEMENT - TRANSACTION & DOCUMENT REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
KIRKS' INSTITUTE FOR ADVANCED REAL ESTATE STUDIES 2111 WILSON BLVD # 700 ARLINGTON, VA 22201 PH: (703) 351-5041 EMAIL: ADMIN@KIRKSEEDUCATION.COM	0214019325	REAL ESTATE BROKERAGE MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	6
	0214022011	VIRGINIA REAL ESTATE BROKERAGE MANAGEMENT ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2020	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
LONG & FOSTER INSTITUTE OF REAL ESTATE 14501 GEORGE CARTER WAY CHANTILLY, VA 20151 PH: (703) 560-9044 EMAIL: MAI@LNF.COM	0214020132	SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	3
	0214021727	BROKER SUPERVISION FROM A TO Z FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	8
MAI INSTITUTE 109 S PITT ST ALEXANDRIA, VA 22314 PH: (703) 549-9292 EMAIL: MDAY@MCENEARNEY.COM	0214019147	MANAGING RISK FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214019854	SUPERVISION OF INDEPENDENT CONTRACTOR REALTORS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses

Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
MCKISSOCK, LP 218 LIBERTY STREET WARREN, PA 16365 PH: 800-328-2008 EMAIL: jackie.vincent@mckissock.com	0214018605	BM - BROKERAGE MANAGEMENT FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214018848	BROKERAGE MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2019	8
MO MILLS & ASSOCIATES REALTORS INC MO MILLS INSTITUTE OF REAL ESTATE 16006 NORMANDY COURT WOODBIDGE, VA 22191 PH: (703) 926-8618 EMAIL: momillsrealestate@gmail.com	0214020217	VA MANDATORY BROKER AND AGENT SUPERVISOR FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
MONTAGUE MILLER REAL ESTATE ACADEMY 500 WESTFIELD RD CHARLOTTESVILLE, VA 22901 PH: (434) 973-5393 EMAIL: PAM@MONTAGUEMILLER.COM	0214015775	RISK MANAGEMENT - WHAT ARE A BROKERS DUTIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214015770	FOR YOUR EYES ONLY - REAL ESTATE BROKERS FORMAT : CLASSROOM	12-31-2017	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214020436	IT'S A WONDERFUL LIFE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	4
	0214020459	RISK MANAGEMENT - WHAT ARE A BROKERS' DUTIES? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	4
MOSELEY FLINT SCHOOLS OF REAL ESTATE INC 13115 WEST JAMES ANDERSON HWY PO Box 228 BUCKINGHAM, VA 23921 PH: (434) 969-3000 EMAIL: gina@capeschool.com	0214018378	ENVIRONMENTAL HAZARDS - WHAT EVERY BROKER SHOULD KNOW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214018379	ENVIRONMENTAL HAZARDS - WHAT EVERY BROKER SHOULD KNOW	12-31-2018	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		KNOW FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT		
	0214018576	VIRGINIA BROKER MANAGEMENT AND SUPERVISION FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214018577	VIRGINIA BROKER MANAGEMENT AND SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214018578	OFFICE ADMINISTRATION ISSUES IN THE REAL ESTATE INDUSTRY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
MOSELEY REAL ESTATE SCHOOLS, INC. 119 NORFOLK AVENUE	0214018773	AGENT SUPERVISION AND MANAGEMENT COMPLETE	12-31-2018	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses

Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
119 NORFOLK AVENUE SUITE 230 ROANOKE, VA 24011 PH: (877) 667-3539 EMAIL: STUDENT.SERVICE@MOSELEY.ORG		MANAGEMENT COMPLETE SERIES FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT		
	0214020669	CASES IN ADVERTISING AND COMMUNICATION FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020670	CASES IN AGENCY INITIATION, SUPERVISION, AND MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020671	CASES IN AGENT MISCONDUCT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214020672	CASES IN ESCROW ACCOUNT MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020673	CASES IN IMPROPER DISCLOSURE AND DISCLOSURE MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020674	CASES IN IMPROPER DEALING AND FINANCIAL MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020675	CASES IN IMPROPER LISTING, LEASING, AND COMMISSIONS FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214020676	CASES IN PERSONAL MISCONDUCT AND PROPER SUPERVISION FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020764	CASES IN AGENT SUPERVISION AND MANAGEMENT COMPLETE SERIES FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214020771	CASES IN AGENT SUPERVISION AND MANAGEMENT COMPLETE SERIES FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
MOSELEY-DICKINSON ACADEMY OF REAL ESTATE 1727 PETERS CREEK ROAD ROANOKE, VA 24017 PH: (540) 562-2575 EMAIL: REGISTRAR@MOSELEY-DICKINSON.COM	0214020795	DUTIES OF REAL ESTATE BROKERS AND SALESPERSON FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2018	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
EMAIL: REGISTRAR@MOSELEY-DICKINSON.COM		TOPIC : CE BROKER MANAGEMENT		
	0214020951	REVIEW OF VREB REGULATIONS 2015 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214021024	RESIDENTIAL LEASING ISSUES FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
NEW RIVER VALLEY SCHOOL OF REAL ESTATE 125 PONDEROSA DRIVE CHRISTIANSBURG, VA 24073 PH: (540) 381-9354 EMAIL: mls@nrvar.com	0214017447	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214022104	SNEAKY REGS - LITTLE KNOWN BUT IMPORTANT REAL ESTATE BOARD REGUL FORMAT : CLASSROOM	12-31-2020	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
NORTHERN VA ASSOCIATION OF REALTORS SCHOOL OF REAL ESTATE RAZORPATH 8407 PENNELL STREET FAIRFAX, VA 22031 PH: (703) 207-3200 EMAIL: RBROWN@NVAR.COM	0214017389	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214017682	CE - DETECTION & PREVENT OF CONTRACT FRAUD FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214018802	BROKERAGE RISK & LIABILITY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214018804	PRODUCTIVE AGENTS & PROFITABLE OFFICES FORMAT : CLASSROOM	12-31-2018	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214018894	THE RULES AND TOOLS OF ADVERTISING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	6
	0214019300	CONQUERING BROKER AGREEMENTS: UNDERSTANDING LISTING & BUYER BRO FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214019354	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214019839	NEGOTIATION SKILLS FORMAT : ONLINE	12-31-2019	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214019868	WORKING WITH DIFFERENT CULTURES FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214020374	ADVERTISING RULES FOR REAL ESTATE AGENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020379	THE CFPB'S TILA RESPA INTEGRATED DISCLOSURE RULE: A NEW WAY OF C FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020794	KNOW BEFORE YOU OWE: UNDERSTANDING THE TRID RULES AND FORMS	12-31-2018	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		RULES AND FORMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214021028	NEGOTIATION SKILLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214021032	PROPERTY MANAGEMENT AND LEASING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	6
	0214021082	AGENCY FOR PROPERTY MANAGERS LEASING AGENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214021120	RESPA REGULATORY COMPLIANCE & MARKETING & SERVICES AGREEMENTS	12-31-2019	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		SERVICES AGREEMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214021732	DETECTION AND PREVENTION OF CONTRACT FRAUD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214022206	ELECTRONIC COMMUNICATIONS, COPYRIGHTS, WEBSITE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
NORTHERN VIRGINIA REAL ESTATE NETWORK INC NVRE 46179 WESTLAKE DRIVE SUITE 200 STERLING, VA 20165 PH: 703-444-8587 EMAIL: info@nvreuniversity.com	0214019996	VIRGINIA MANDATORY BROKER & AGENT SUPERVISION, V2.0 FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses

Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
NRT MID-ATLANTIC LLC 465 W. MAPLE AVENUE VIENNA, VA 22180 PH: 571-435-8128 EMAIL: jkoller@cbmove.com	0214020318	POSITION YOUR TEAM FOR PROFIT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	8
	0214021319	IS THERE AN I IN TEAM? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214021491	RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214021692	ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
OLD DOMINION REALTY INC OLD DOMINION REAL ESTATE INSTITUTE 2340 SOUTH MAIN STREET HARRISONBURG, VA 22801	0214015741	COMMUNITY ASSN. MGR. & THE RELO PROCESS FORMAT : CLASSROOM	12-31-2017	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
HARRISONBURG, VA 22801 PH: (540) 433-2454 EMAIL: odrrealestateinstitute@odrva.com		TOPIC : CE BROKER MANAGEMENT		
ONCOURSE LEARNING CORPORATION DBA CAREER WEBSCHOOL CAREER WEBSCHOOL 20225 WATER TOWER BLVD 4TH FLOOR BROOKFIELD, WI 53045 PH: 800-532-7649 EMAIL: appraisal@careerwebschool.com	0214019019	BUSINESS MANAGEMENT IN A REAL ESTATE OFFICE FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2019	8
PDH ACADEMY LLC P O BOX 449 PEWAUKEE, WI 53072 PH: 888 5649098 EMAIL: pdhacademy@gmail.com	0214021379	BROKER MANAGEMENT: ANALYZING THE FINANCIAL ASPECTS FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214021381	BROKER MANAGEMENT ESTABLISH AND MAINTAIN A SUCCESSFUL BROKERAGE FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214021387	BROKER MANAGEMENT: ESTABLISH & MAINTAIN A SUCCESSFUL BROKERAGE FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214021395	BROKER MANAGEMENT: ANALYZING THE FINANCIAL ASPECTS FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
PENINSULA REAL ESTATE SCHOOL 1001 NORTH CAMPUS PARKWAY HAMPTON, VA 23666 PH: (757) 599-5222 EMAIL: JO@VPAR.ORG	0214017193	NEGOTIATING SKILLS FOR THE REAL ESTATE PROFESSIONAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016426	UPDATING & MAINTAINING A COMPANY POLICIES & PROCEDURES MANUAL FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214016947	REAL ESTATE LAWS YOU NEED TO KNOW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214017187	CODE OF ETHICS - THE CODE IS GOOD BUSINESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
	0214019143	BROKER MANAGEMENT PART 1 - "MANAGING THE FIRM" FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214019144	BROKER MANAGEMENT PART 2 - "MANAGING RISK & AGENT SUPERVISION" FORMAT : CLASSROOM	12-31-2019	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214020712	BROKERAGE 1 - MANAGING THE FIRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214021014	NEW REAL ESTATE BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
PIEDMONT SCHOOL OF REAL ESTATE 47 GARRETT ST WARRENTON, VA 20186 PH: (540) 347-4866 EMAIL: DEBBIE@GPAAR.NET	0214018777	ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
	0214019404	VAR'S SUGGESTED OFFICE POLICY MANUAL FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2019	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214019451	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214019552	BROKERAGE RISK AND LIABILITY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214019553	PRODUCTIVE AGENTS AND PROFITABLE OFFICES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214020838	IT'S A WONDERFUL LIFE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214020854	RISK MANAGEMENT: WHAT ARE A BROKER'S DUTIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	4
	0214020858	NEW REAL ESTATE BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
POTOMAC REAL ESTATE SCHOOL LLC PO BOX 494 OAKTON, VA 22124 PH: (703) 758-0034 EMAIL: info@potomacreschool.com	0214018140	BM - CAN'T MISS SALES MEETINGS FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214018143	BM - UNLEASH THE LEADER INSIDE YOU FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214018145	BM - HIRE SLOWLY BUT FIRE QUICKLY FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214018153	BM - 8 HOUR BROKER MANAGEMENT FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214018154	BM - 8 HOUR BROKER MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214018155	BM - YOUR VALUE PACKAGE FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214018156	BM - MANAGING TOP PRODUCERS	12-31-2018	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		<p>PRODUCERS FORMAT : CORRESPONDENCE</p> <p>TOPIC : CE BROKER MANAGEMENT</p>		
<p>REAL ESTATE III SCHOOL OF REAL ESTATE PO BOX 8186 CHARLOTTESVILLE, VA 22906 PH: (434) 817-9700 EMAIL: pwidhalm@earthlink.net</p>	0214019503	<p>VIRGINIA MANDATORY BROKER & AGENT SUPERVISION FORMAT : ONLINE</p> <p>TOPIC : CE BROKER MANAGEMENT</p>	12-31-2018	8
<p>REALESTATECE.COM DATA CONNECTION LLC 2070 SILVER CITY RD RUSSELLVILLE, TN 37860 PH: (321) 725-2981 EMAIL: AMY@REALESTATECE.COM</p>	0214018630	<p>BROKER MANDATORY TOPICS FORMAT : ONLINE</p> <p>TOPIC : CE BROKER MANAGEMENT</p>	12-31-2018	8
<p>REALTOR ASSOCIATION OF PRINCE WILLIAM PRINCE WILLIAM ASSOCIATION OF REALTORS 4545 DAISY REID AVENUE WOODBIDGE, VA 22192 PH: (703) 565-0033 EMAIL: BRANDY@PWAR.COM</p>	0214019394	<p>ESCROW, SUPERVISION, ADVERTISING & OFFICE POLICIES & PROCEDURES FORMAT : CLASSROOM</p> <p>TOPIC : CE BROKER MANAGEMENT</p>	12-31-2019	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214019395	RISK MANAGEMENT - MINIMIZING RISK FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
SOUTHWEST VIRGINIA BOARD OF REALTORS 128 REEDY CREEK RD ABINGDON, VA 24210 PH: (276) 623-1252 EMAIL: ae@swvar.com	0214017420	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214020846	EARNEST MONEY DEPOSITS: NAVIGATING DANGEROUS WATERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020848	SNEAKY REGS - LITTLE KNOWN BUT IMPORTANT REAL ESTATE BOARD REGUL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214021371	NEW REAL ESTATE BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214021572	BROKER PITFALLS AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
STEVE A DUBRUELER SHENANDOAH VALLEY TRAINING CENTER 253 SOTHEBY COURT WINCHESTER, VA 22602 PH: 540-667-7400 EMAIL: accounting@premiermove.com	0214015958	BROKER MANAGEMENT & SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	8
THE CE SHOP INC 5670 GREENWOOD PLAZA BLVD SUITE 420 GREENWOOD VILLAGE, CO 80111 PH: (888) 827-0777 EMAIL: compliance@THECESHOP.COM	0214017165	SIGN HERE: CONTRACT LAW ON E-SIGNATURES (ON-LINE) FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses

Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
EMAIL: compliance@THECESHOP.COM		MANAGEMENT		
	0214016918	REAL ESTATE TECHNOLOGY: THE PROFESSIONAL'S GUIDE TO SUCCESS (ON-FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214017163	KEEPING IT HONEST: UNDERSTANDING REAL ESTATE & MORTGAGE FRAUD (O FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214018843	MANAGING RISK IN YOUR REAL ESTATE BUSINESS FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
THE FREDERICK ACADEMY OF REAL ESTATE 11849 RAMSBURG ROAD MARRIOTTSVILLE, MD 21104 PH: (800) 854-0950	0214021687	VIRGINIA MANDATORY BROKER AND AGENT SUPERVISION V2.0 FORMAT : ONLINE	12-31-2018	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
PH: (800) 854-0950 EMAIL: FREDERICKACADEMYPA@COMCAST.NET		TOPIC : CE BROKER MANAGEMENT		
THE PROFESSIONAL DEVELOPMENT INSTITUTE 10605 CONCORD STREET SUITE 301 KENSINGTON, MD 20895 PH: (301) 949-1771 EMAIL: ASONEKEO@PDITRAINING.NET	0214017086	PROPERTY MANAGEMENT AND CODE OF VIRGINIA STATUTES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	8
THE REAL ESTATE ACADEMY INC PO BOX 9442 RICHMOND, VA 23228 PH: (804) 934-0010 EMAIL: INFO@REALESTATEACADEMYINC.COM	0214020056	BUSINESS MANAGEMENT IN A REAL ESTATE OFFICE FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2019	8
THE REAL ESTATE SCHOOL OF THE RICHMOND ASSOC OF REALTORS 8975 THREE CHOPT ROAD RICHMOND, VA 23229-4657 PH: (804) 422-5000 EMAIL: TNEFF@RAREALTORS.COM	0214016687	BROKER SUPERVISION AND RELATED LEGAL ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214017020	BROKER SUPERVISION: COMPLYING WITH DPOR'S AUDIT CERTIFICATION FORMAT : CLASSROOM	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214015831	OFFICE PROCEDURES FOR BROKERS/ESCROW MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214015683	BROKERS LEGAL SEMINAR AND 2012 AGENCY REVIEW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	4
	0214016589	EXCLUSIVE RIGHT TO SELL MASTER CLASS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214015834	AGENT SUPERVISION FORMAT : CLASSROOM	12-31-2017	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214017562	BROKER BUSINESS TOOLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	0214017563	BROKER RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214017564	BROKER BUSINESS TOOLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	4
	0214018025	BM - ESCROW MANAGEMENT & MONEY DEPOSIT - SHOW ME THE MONEY FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2018	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214018028	BM - HANDLING MULTIPLE OFFERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214018527	AVOIDING THE MOST COMMON VREB VIOLATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214018677	WATCH WHERE YOU STEP: REALTORS GUIDE TO RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
	0214018892	RISK MANAGEMENT & LEGAL CONCERNS FOR TODAY'S BROKER FORMAT : CLASSROOM	12-31-2019	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214019398	COMPLYING WITH DPOR'S ESCROW AND AUDIT REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214019519	RESIDENTIAL REAL ESTATE DISCLOSURES - WHAT'S NECESSARY? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214019787	COMPLYING WITH VREB REGULATIONS REGARDING CONTRACT REVIEW AND RE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214019957	A BROKER'S RESPONSIBILITIES: SUPERVISING AGENTS, ESCROW MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	4
	0214019958	A BROKER'S RESPONSIBILITIES: RULES & REGS, LISTING OFFICE POLICIE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	4
	0214020079	CONTRACT WRITING-KNOW YOUR FORMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020323	CFPB CLOSING DISCLOSURE REQUIREMENTS WORKSHOP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214020495	BROKERAGE FORMS AND LEGAL UPDATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	3
	0214020598	NEW VREB RULES & REGS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020600	LEGAL UPDATES-VREB REGS CFPB AND FLOOD HAZARD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	3
	0214020633	UNDERSTANDING VREB REGS & REVIEWING ADVERTISING/SOCIAL MEDIA REG FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214021246	BROKER WORKSHOP: WHAT A BROKER NEEDS TO KNOW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021276	BROKER OFFICE POLICY WORKSHOP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	4
	0214021828	REQUIRED RESIDENTIAL REAL ESTATE DISCLOSURES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214022019	CONTRACTS WORKSHOP & LEGAL UPDATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214022058	ELECTRONIC COMMUNICATION, COPYRIGHTS, WEBSITE ADA COMPLIANCE & A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214022114	OPEN DOORS TO HOME OWNERSHIP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214022159	MULTIPLE OFFERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
THOMPSON EDUCATION LLC KAPLAN REAL ESTATE SCHOOLS 332 FRONT STREET SOUTH SUITE 555 LA CROSSE, WI 54601 PH: (608) 779-5599	0214018789	VIRGINIA MANDATORY BROKER & AGENT SUPERVISION V2.0 FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2018	8
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
PH: (608) 779-5599 EMAIL: lisa.goyette@kaplan.com		MANAGEMENT		
TOP PRODUCER ACADEMY OF REAL ESTATE 8100 ASHTON AVENUE SUITE 103 MANASSAS, VA 20109-2886 PH: (703) 330-2222 EMAIL: BEAVER@KW.COM	0214020658	VIRGINIA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	3
	0214020661	BROKERAGE PURCHASE AGREEMENT: NVAR REAL ESTATE CONTRACT CLASS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	6
	0214020815	PURCHASE AGREEMENT: ADDENDUMS, DISCLOSURES, REGULATIONS & LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
TOWNE REALTY SCHOOL OF REAL ESTATE TOWNE REALTY LLC 984 FIRST COLONIAL ROAD	0214016738	BENEFITS OF BEING NEW AGAIN FORMAT : CLASSROOM	12-31-2017	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses

Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
984 FIRST COLONIAL ROAD SUITE 204 VIRGINIA BEACH, VA 23454 PH: (757) 490-6500 EMAIL: school@bhhstowne.com		TOPIC : CE BROKER MANAGEMENT		
	0214015906	PRICING IN A COMPETITIVE MARKET - SELLER CONVERSATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214017257	CURRENT INDUSTRY ISSUES AND TRENDS 2013 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214017284	RISK MANAGEMENT FOR TECHNOLOGY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214019343	FORTIFY YOUR FIRM: SENSIBLE SOLUTIONS FOR IDENTIFYING & REDUCING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214019360	RISK MANAGEMENT - THE REAL ESTATE AGENT'S JOB FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214019372	EARNEST MONEY AND ESCROW ACCOUNTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214019524	RISK MANAGEMENT - ACTS, LAWS AND DISCLOSURES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214021443	MULTIPLE OFFERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214021534	CONTRACTS FOR PROPERTY MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
VIRGINIA ASSOCIATION OF REALTORS 10231 TELEGRAPH ROAD GLEN ALLEN, VA 23059 PH: (804) 264-5033 EMAIL: LILI@VAREALTOR.COM	0214016393	COMMON LEGAL HOTLINE Q & A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214016649	IT'S THEIR MONEY, BUT IT'S YOUR LICENSE! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214017217	THE PAPER PLANK: PLUNGING INTO THE DIGITAL ABYSS FORMAT : CLASSROOM	12-31-2018	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214016275	REAL ESTATE LAWS UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016418	ROADMAP TO SUCCESSFUL RENTALS IN COMMUNITY ASSOCIATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016584	EVERYDAY FINANCIAL MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016386	2012 VRLTA UPDATE AND CURRENT LEGISLATIVE ISSUES FORMAT : CLASSROOM	12-31-2017	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214016650	ARE YOUR SALES MEETING SEXY? KNOW WHAT TO SHOW & HOW TO SHOW IT! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214016736	THE 12 ESSENTIAL RELATIONSHIPS FOR SUCCESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016383	NO ONE LOOKS GOOD IN HORIZONTAL STRIPES...HOW TO AVOID A JAILHOU FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214016605	SECURITY DEPOSITS AND BANKRUPTCY ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214017224	RISK MANAGEMENT: WHAT YOU SAY AND DO WILL BE USED AGAINST YOU! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214016716	2012 LEGISLATIVE UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214016389	RISK REDUCTION STRATEGIES FOR PROPERTY MANAGEMENT BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214015745	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214017704	BM - MOTIVATION THROUGH MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214017730	BM - THE THREE "CS" OF LEADERSHIP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214017733	BM - RECENT CHANGES IN VA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214017736	BM - RECENT CHANGES IN VA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214017836	CBM - COMMON LEGAL HOTLINE Q AND A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214017996	BM - GOING TOTALLY PAPERLESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214018033	BM - A BROKERS DOZEN: 13 PRODUCTIVE CULTURE TRENDS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214018192	BM - YOUR COMPANY POLICY MANUAL...A SAFETY NET FOR MANAGING RISK FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214018273	21 MISTAKES REAL ESTATE BROKERS MAKE AND HOW TO AVOID THEM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214018324	2013 VRLTA AND CURRENT LEGISLATIVE ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
	0214018436	FORECLOSURE AND DEATH OF TENANT ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214018439	COMMON LEGAL HOTLINE Q AND A: PROPERTY MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214018440	HOW LANDLORDS CAN PROTECT THEMSELVES - INSURANCE AND HOME WARRANT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214019113	BYOB-BEING YOUR OFFICE BEST FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214019237	AGENCY, BROKERAGE AND VIRGINIA LAW: IT'S TIME TO REGROUP FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2019	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214019238	THE OFFER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214019260	THE FIRM RULES: RISK REDUCING SYSTEMS AND POLICY OPTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214019262	THE FIRM RULES: RISK REDUCING SYSTEMS AND POLICY OPTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214019333	VAR'S SUGGESTED OFFICE POLICY MANUAL FORMAT : CLASSROOM	12-31-2019	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214019334	WHAT RISK MANAGEMENT ISSUES DOES THE BROKER NEED TO KNOW ABOUT? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214019339	TRIPLE PLAY - TEAMS, AGENCY AND OTHER USEFUL THINGS BROKERS SHOU FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214019588	VRLTA AND LEGISLATIVE UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214019604	MANAGERS HELPING MANAGERS - WORKING TOGETHER FOR THE COMMON GOOD	12-31-2019	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		COMMON GOOD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214019623	BM - RESPA: WHAT YOU DON'T KNOW WILL HURT YOU FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214019650	TEAM DYNAMICS - MANAGING SUCCESSFUL REAL ESTATE TEAMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214019709	PROPERTY MANAGEMENT FORMS AND ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214019771	RESIDENTIAL HOUSING: FROM APPLICATION TO HOUSING TO EVICTION PRO FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214020022	BM- BROKER PITFALLS AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020027	EARNEST MONEY DEPOSITS: NAVIGATING DANGEROUS WATERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020250	COMMON LEGAL Q AND A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214020275	INCREASING AGENT PROFESSIONALISM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020308	DPOR INVESTIGATIONS AND BROKER RESPONSIBILITIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020384	HOW TO BECOME AN EFFECTIVE COACH FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020561	BROKER PITFALLS AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214020568	NEW REAL ESTATE BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020572	SNEAKY REGS - LITTLE KNOWN BUT IMPORTANT REAL ESTATE BOARD REGUL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020577	COMMON LEGAL HOTLINE Q & A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020579	COMMON LEGAL HOTLINE Q AND A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214020592	VAR'S SUGGESTED OFFICE POLICY MANUAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020594	EARNEST MONEY DEPOSITS: NAVIGATING DANGEROUS WATERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020597	REAL ESTATE LAWS YOU NEED TO KNOW! FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020634	2015 VRLTA AND CURRENT LEGISLATIVE ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214020637	AGENCY FOR PROPERTY MANAGERS/LEASING AGENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020645	PROPERTY MANAGEMENT FORMS & ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	0214020703	TECHNOLOGY RISK MANAGEMENT FOR TODAY'S REAL ESTATE OFFICE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	2
	0214020868	RESIDENTIAL HOUSING: TENANT'S ASSERTION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214020972	ESSENTIALS IN TRANSACTION MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214020974	MANAGING AND LEVERAGING TEAMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214021074	JOINING OR STARTING A TEAM - BENEFIT OR BURDEN? FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021135	NEW REAL ESTATE BOARD REGULATIONS: ADVERTISING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214021136	DILEMMAS FACING REAL ESTATE LICENSEES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021187	STRAIGHT TALK FOR THE MANAGING BROKER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214021220	POWER NEGOTIATING - BECOME YOUR MARKETPLACE'S MOST VALUABLE REAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021286	COVER YOUR AGENCY WITH SOUND OFFICE POLICY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214021484	2016 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214021515	2016 VRLTA AND CURRENT LEGISLATIVE ISSUES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214021552	INDUSTRY TRENDS, BEST BROKER PRACTICES, AND BROKERAGE BENCHMARKS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214021564	AGENCY FOR PROPERTY MANAGERS/LEASING AGENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214021568	TENANT SCREENING TODAY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021590	HERDING CATS: RISK MANAGEMENT FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021594	AGENCY: A COMPLICATED RELATIONSHIP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214021596	BROKER SUPERVISION REQUIREMENTS AND BEST PRACTICES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214021615	PERFECTING THE BOX FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021666	THE EVICTION PROCESS UNDER VIRGINIA LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214021713	ADVERTISING FOR PROPERTY MANAGERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021714	LANDLORD'S GUIDE TO THE SERVICE MEMBERS CIVIL RELIEF ACT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214021716	ADVERTISING FOR PROPERTY MANAGERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214021938	SCAMS: IF IT SOUNDS TOO GOOD TO BE TRUE... FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214021940	FORTIFY YOUR FIRM:SENSIBLE SOLUTIONS FOR IDENTIFYING & REDUCING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
WILLIAMSBURG REAL ESTATE SCHOOL 5000 NEW POINT RD. SUITE 1101 WILLIAMSBURG, VA 23188-9418 PH: (757) 253-0028 EMAIL: RITA@WAAREALTOR.COM	0214016985	THE VAR RESIDENTIAL CONTRACT OF PURCHASE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214016995	REAL ESTATE AGENCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214016678	TOP 5 THINGS THAT CAN HAVE YOU ARRESTED AND INDICTED FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214015874	ETHICS & STANDARDS OF CONDUCT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	3
	0214017007	VAR RESIDENTIAL CONTRACT OF PURCHASE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214016415	COMPARABLE MARKET ANALYSIS CLASS	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		CLASS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214016541	LEGAL UPDATE 2012 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214016703	CEO OF YOUR BUSINESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016419	UPDATING & MAINTAINING A COMPANY POLICIES & PROCEDURES MANUAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214016955	COMPARABLE MARKET ANALYSIS FORMAT : CLASSROOM	12-31-2017	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214015786	RED FLAGS IN RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	1
	0214017866	CBM - VIRGINIA ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	1
	0214018658	VIRGINIA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2018	3
	0214018829	THIS IS NOT YOUR MAMA'S FAIR HOUSING FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2019	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214018834	VIRGINIA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214019018	DODD-FRANK UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214019087	VIRGINIA ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214019141	RISK MANAGEMENT FOR REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214019254	REAL ESTATE LAWS YOU NEED TO KNOW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2017	2
	0214019467	ELDER LAW AND ESTATE PLANNING-IMPACT ON REAL ESTATE TRANSACTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214019897	ANTITRUST AND REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	1
	0214020439	CASE STUDIES ON CONTRACT ACCEPTANCE AND DELIVERY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214020505	REAL ESTATE TRENDS AND OUTLOOK FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	1
	0214020986	VAR RESIDENTIAL CONTRACT OF PURCHASE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214021609	WHO OWNS, WHO SIGNS & HOW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	2
	0214021837	RISK MANAGEMENT - ACTS, LAWS & DISCLOSURES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214021838	PRICING IN A COMPETITIVE MARKET	12-31-2017	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214021839	EARNEST MONEY AND ESCROW ACCOUNTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2019	3
	0214021843	REIN STANDARD PURCHASE AGREEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	3
	0214022106	REAL ESTATE LAWS YOU NEED TO KNOW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	2
XTREME AGENT TRAINING LLC MILLENNIUM SCHOOL OF REAL ESTATE	0214018208	PROPERTY MANAGERS BOOT CAMP - MINI EDITION	12-31-2018	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses

Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
MILLENNIUM SCHOOL OF REAL ESTATE 575 LYNNHAVEN PARKWAY SUITE 290 VIRGINIA BEACH, VA 23452 PH: (757) 436-2776 EMAIL: ADMIN@MILLENIUMSCHOOLOFREALESTATE.COM		CAMP - MINI EDITION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214020342	RUNNING PROPERTY MANAGEMENT AS A BUSINESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2020	8
	Course #	Name	Expiration Date	Hour(s)