

Approved Real Estate Broker Management Courses

Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
360 TRAINING.COM, INC. AGENTCAMPUS.COM 6504 BRIDGE POINT PARKWAY SUITE 100 AUSTIN, TX 78730 PH: 877 881 2235 EMAIL: Muhammad.Hussam@360training.com	0214027790	VIRGINIA BROKER MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2025	8
	0214028097	VIRGINIA BROKER MANAGEMENT FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2026	6
CENTRAL VIRGINIA SCHOOL OF REAL ESTATE 550 HILLSDALE DRIVE CHARLOTTESVILLE, VA 22901 PH: (434) 817-2227 EMAIL: EDUCATION@CAAR.COM	0214028301	MANAGEMENT OF REAL ESTATE BROKERAGE FIRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	6
	0214028639	ADVERTISING FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214029132	CREATING YOUR SUCCESSFUL EXIT STRATEGY	12-31-2027	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		EXIT STRATEGY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
CHESAPEAKE BAY & RIVERS SCHOOL OF REAL ESTATE 6814 TEAGLE LANE GLOUCESTER, VA 23061 PH: 804-776-0568 EMAIL: cbrar@cbrar.com	0214028729	BROKER MANAGEMENT/AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	6
CINDY BISHOP WORLDWIDE LLC 11918 SANDY HILL CT SPOTSYLVANIA, VA 22553 PH: 540-846-6641 EMAIL: cbishop61@gmail.com	0214026040	HANDLING THE SHORT SALE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026137	1031 EXCHANGES OF REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026172	RESIDENTIAL CONTRACT ADDENDUM'S FORMAT : CLASSROOM	12-31-2024	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214026300	FINANCING WORKSHOP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026301	CONTRACTS-ADDENDUMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	6
	0214026311	REAL ESTATE LAW AND BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	6
	0214026388	FORECLOSURE OPTIONS & REALITIES 2 FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2024	2
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	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214026542	TITLE INSURANCE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214027629	SEPTIC SYSTEMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214028438	WORKING WITH RENTALS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028441	ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
	0214028689	RISK MANAGEMENT FORMAT : CLASSROOM	12-31-2026	3
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		TOPIC : CE BROKER MANAGEMENT		
	0214028692	RESIDENTIAL CONTRACT ESSENTIALS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028821	TRUSTS & ESTATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028833	LISTING TOOLS MASTERS USE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028940	APPRAISALS.... FIGURING THE NUMBERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
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	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
DIGITAL LEARNING CENTERS LLC 2711 WILLARD ROAD RICHMOND, VA 23294 PH: 808 230 8200 EMAIL: jc@remiteam.com	0214026116	POLICIES TO REDUCE RISK FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
DULLES AREA REAL ESTATE SCHOOL 21720 RED RUM DRIVE SUITE 177 ASHBURN, VA 20147 PH: 571 291-9805 EMAIL: amarteney@dullesarea.com	0214028051	BROKER RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
	0214028054	BROKER ESCROW MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
FAAR ACADEMY 2050 GORDON W. SHELTON BLVD SUITE 202 FREDERICKSBURG, VA 22401 PH: (540) 373-7711 EMAIL: EDUCATION@FAARMEMBERS.COM	0214026284	ADVERTISING REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026962	BROKER BASICS	12-31-2025	2
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	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214027662	BROKER CASE STUDIES AND RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214028401	BROKER UPDATES, TRENDS, AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028883	SAFETY STRATEGIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214029491	ADVERTISING REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2027	2
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		TOPIC : CE BROKER MANAGEMENT		
FICTITIOUS REAL ESTATE SCHOOL (INTERNAL USE) 9960 MAYLAND DR RICHMOND, VA 23233 EMAIL: fictitiousschool@yahoo.com	0214090016	FICTITIOUS CE BROKER MANAGEMENT 8 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	8
	0214090009	FICTITIOUS CE BROKER MANAGEMENT 1 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	1
	0214090010	FICTITIOUS CE BROKER MANAGEMENT 2 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	2
	0214090011	FICTITIOUS CE BROKER MANAGEMENT 3 FORMAT : OTHER TOPIC : CE BROKER	12-31-2030	3
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		TOPIC : CE BROKER MANAGEMENT		
	0214090012	FICTITIOUS CE BROKER MANAGEMENT 4 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	4
	0214090013	FICTITIOUS CE BROKER MANAGEMENT 5 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	5
	0214090014	FICTITIOUS CE BROKER MANAGEMENT 6 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	6
	0214090015	FICTITIOUS CE BROKER MANAGEMENT 7 FORMAT : OTHER TOPIC : CE BROKER	12-31-2030	7
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		TOPIC : CE BROKER MANAGEMENT		
FOUR PILLARS EDUCATION INC NORTH STAR REAL ESTATE ACADEMY 4024 BONNIE BRAE CT FREDERICKSBURG, VA 22407 PH: (540) 455-3350 EMAIL: education@matthewrathbun.com	0214028495	ADVERTISING REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028514	AGENCY - MANAGING RELATIONSHIPS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
	0214028528	TECHNOLOGY RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028529	BROKERS AND TEAMS LEADERSHIP FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2026	1
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		TOPIC : CE BROKER MANAGEMENT		
	0214028530	ADVERTISING REGULATIONS AND SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
GRANITE STREET TRAINING LLC 8 WARBLER COURT STAFFORD, VA 22554 PH: 703 963-1655 EMAIL: mark@granitestreettraining.com	0214028358	BROKER ESCROW MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
	0214028359	BROKER RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
LONG & FOSTER INSTITUTE OF REAL ESTATE 3975 FAIR RIDGE DRIVE SUITE 3005 FAIRFAX, VA 22033 PH: (703) 560-9044 EMAIL: LFIRE@Inf.com	0214026121	VA ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
	0214027929	LEADERSHIP AND TEAMWORK	12-31-2025	2
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	Course #	Name	Expiration Date	Hour(s)
		SKILLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214027930	RISK REDUCTION FOR MANAGING BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214029181	DOCUMENT REVIEW FOR SUPERVISING BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2027	1
	0214029184	SOCIAL MEDIA & INTERNET ADVERTISING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2027	2
MLS CAMPUS INC MLS CAMPUS	0214027357	BROKER MANAGEMENT FORMAT : ONLINE	12-31-2025	6
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MLS CAMPUS 3535 SUNNYSIDE RD CENTER VALLEY, PA 18034 PH: 202-445-5245 EMAIL: admin@mlscampus.com		FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT		
MONTAGUE MILLER REAL ESTATE ACADEMY 500 WESTFIELD RD CHARLOTTESVILLE, VA 22901 PH: (434) 973-5393 EMAIL: patsury1@gmail.com	0214026061	IT'S A WONDERFUL LIFE - BROKER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	4
MOSELEY REAL ESTATE SCHOOLS, INC. 5411 WILLIAMSON ROAD SUITE 114 ROANOKE, VA 24012 PH: (877) 667-3539 EMAIL: STUDENT.SERVICE@MOSELEY.ORG	0214029430	BROKER MANAGEMENT FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2027	6
NORTHERN VA ASSOCIATION OF REALTORS SCHOOL OF REAL ESTATE RAZORPATH 8407 PENNELL STREET FAIRFAX, VA 22031 PH: (703) 207-3200 EMAIL: RBROWN@NVAR.COM	0214027925	PRODUCTIVE AGENTS & PROFITABLE OFFICES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	4
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	0214028180	BROKERAGE RISK AND LIABILITY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
PENINSULA REAL ESTATE SCHOOL 1001 NORTH CAMPUS PARKWAY SUITE 101 HAMPTON, VA 23666 PH: (757) 599-5222 EMAIL: JO@VPAR.ORG	0214027569	BROKER MANAGEMENT / AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	6
PIEDMONT SCHOOL OF REAL ESTATE 47 GARRETT ST WARRENTON, VA 20186 PH: (540) 347-4866 EMAIL: debbie@gprealtors.net	0214028239	BROKER ESCROW MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
	0214028240	BROKER RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
REAL UNIVERSITY INC 432 S EMERSON AVE STE 120 GREENWOOD, IN 46143 PH: 317-865-9400	0214027393	BROKERAGE OPERATIONS IN VIRGINIA FORMAT : ONLINE	12-31-2025	4
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PH: 317-865-9400 EMAIL: raymond@realuniversity.com		TOPIC : CE BROKER MANAGEMENT		
	0214027625	BROKERAGE OPERATIONS IN VIRGINIA FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2025	4
REALTOR ASSOCIATION OF PRINCE WILLIAM PRINCE WILLIAM ASSOCIATION OF REALTORS 9720 CAPITAL COURT SUITE 200 MANASSAS, VA 20110 PH: (703) 565-0033 EMAIL: BRANDY@PWAR.COM	0214027487	BROKER MANAGEMENT/AGENT SUPERVISION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	6
SOUTHSIDE VIRGINIA ASSOC OF REALTORS 114 MAPLE GROVE AVE COLONIAL HEIGHTS, VA 23834 PH: 804 520 4496 EMAIL: info@svarealtors.com	0214026193	MANAGEMENT OF REAL ESTATE BROKERAGE FIRMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	6
STEVE A DUBRUELER SHENANDOAH VALLEY TRAINING CENTER 508 FRONT ROYAL PIKE WINCHESTER, VA 22602	0214027273	BROKER MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2025	6
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	Course #	Name	Expiration Date	Hour(s)
WINCHESTER, VA 22602 PH: 866-531-8635 EMAIL: accounting@premiermove.com		TOPIC : CE BROKER MANAGEMENT		
SYSTEMS EFFECT LLC TRAINING COVE 14301 N 87TH ST SUITE 106 SCOTTSDALE, AZ 85260 PH: 480-517-1000 EMAIL: help@trainingcove.com	0214026177	LEADERSHIP SKILL AND BROKERAGE MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
	0214028910	ESTABLISHING BROKER POLICIES AND PROCEDURES FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
TEAM REAL EDUCATION SOLUTIONS LLC BRIAN WOODS 2290 10TH AVE N STE 400 LAKE WORTH, FL 33461 PH: 561-299-5535 EMAIL: blwoods@teamrealedu.com	0214028016	THE FIRM RULES POLICIES TO MITIGATE RISK FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	6
	0214028017	BUILDING A BUSINESS PLAN THAT GETS RESULTS FORMAT : CLASSROOM	12-31-2026	3
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	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214028018	DESIGNING AND SUSTAINING SUCCESSFUL TEAMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
	0214028019	EXIT STRATEGIES FOR REAL ESTATE BROKERAGE OWNERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
	0214028028	MANAGING A MULTI-GENERATIONAL BUSINESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	6
	0214028029	POSITION YOUR TEAM FOR PROFIT FORMAT : CLASSROOM	12-31-2026	6
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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214028031	TEAM LEADERSHIP FOR MAXIMUM PERFORMANCE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	6
	0214028493	PERFORMANCE LEADERSHIP-COACH MANAGE & MENTOR FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
THE CE SHOP LLC 5670 GREENWOOD PLAZA BLVD SUITE 340W GREENWOOD VILLAGE, CO 80111 PH: 720 390 3805 EMAIL: reporting@theceshop.com	0214027759	TECHNOLOGY, TOOLS, TRENDS AND RISK MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2025	3
	0214027768	PREPARING A MARKET ANALYSIS: BEST PRACTICES FORMAT : ONLINE	12-31-2025	3
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		TOPIC : CE BROKER MANAGEMENT		
THE REAL ESTATE SCHOOL OF THE RICHMOND ASSOC OF REALTORS 8975 THREE CHOPT ROAD RICHMOND, VA 23229-4657 PH: (804) 422-5000 EMAIL: programs@rarealtors.com	0214025962	BROKER'S RESPONSIBILITY - MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	4
	0214026131	CONTRACTS AND LEGAL UPDATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
	0214026134	MULTIPLE OFFERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026227	SUCCESSFULLY SELLING HUD HOMES FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2024	2
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		TOPIC : CE BROKER MANAGEMENT		
	0214026232	LEGISLATIVE AND LEGAL UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026235	HANDLING MULTIPLE OFFERS DISPELLING THE MYTHS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	1
	0214026277	BUYER BEWARE EXPLAINING THE RESIDENTIAL PROPERTY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	1
	0214026280	BUYER BEWARE - RESIDENTIAL PROPERTY DISCLOSURE ACT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214026374	FH, MULTIPLE OFFERS & AS IS TRANSACTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026558	BROKER OFFICE POLICY UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	4
	0214026594	ART OF SELLING FORECLOSURES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026771	ESCROW REQUIREMENTS AND EMD'S FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
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	0214026824	CONTRACT AND AGENCY CONUNDRUMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026829	AVOID COMMON VREB VIOLATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026834	HANG ON TO YOUR LICENSE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026835	CONTRACT QUANDARIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026963	OPEN MIC: LEGAL UPDATES FROM COUNSEL FORMAT : CLASSROOM	12-31-2024	1
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	0214027025	RE DISCLOSURES AND RECENT COURT RULINGS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214027168	CONTRACTS AND LEGAL UPDATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	3
	0214027294	BROKER LEGISLATIVE AND LEGAL UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214027305	BROKER-AGENT LEGAL AND BEST PRACTICES FORMAT : CLASSROOM	12-31-2025	2
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	0214027306	ASKING FOR A FRIEND- BEST PRACTICES IN TODAY'S RE MARKET FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214027449	LEGISLATIVE UPDATES 2022 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	1
	0214027450	BROKER WORKSHOP - LEGISL AND LEGAL UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214027738	ASKING FOR A FRIEND FORMAT : CLASSROOM	12-31-2025	2
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		TOPIC : CE BROKER MANAGEMENT		
	0214027755	WRITING AN OFFICE POLICY MANUAL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	4
	0214027967	TRENDING REAL ESTATE TOPICS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214028449	LEGISLATIVE AND TRANSACTION FORM UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028644	BROKER WORKSHOP LEGISLATIVE AND LEGAL UPDATES FORMAT : CLASSROOM	12-31-2026	2
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	0214028939	ASKING FOR A FRIEND FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
	0214029408	SUCCESSFULLY SELLING HUD HOMES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2027	2
	0214029516	ESCROW REQUIREMENTS AND EMDS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2027	3
	0214029523	REAL ESTATE LAW AND BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2027	6
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		TOPIC : CE BROKER MANAGEMENT		
TOWNE REALTY SCHOOL OF REAL ESTATE TOWNE REALTY LLC 984 FIRST COLONIAL ROAD SUITE 204 VIRGINIA BEACH, VA 23454 PH: (757) 217-4200 EMAIL: school@bhhstowne.com	0214026024	RISK MANAGEMENT-ACTS, LAWS & DISCLOSURES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
	0214027333	FINANCING 101 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214027665	RISK MANAGEMENT FOR TECHNOLOGY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214029098	OUR INDUSTRY IS CHANGING - ARE YOU READY FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2027	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
VIRGINIA ASSOCIATION OF REALTORS 10231 TELEGRAPH ROAD GLEN ALLEN, VA 23059 PH: (804) 264-5033 EMAIL: education@viriniarealtors.org	0214026031	FORTIFY YOUR FIRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026189	BROKER PITFALLS AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026224	COMMON LEGAL HOTLINE Q AND A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026408	VRLTA AND 2021 LEGISLATIVE UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214026492	UPDATE ON UNLAWFUL DETAINER ACTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214027175	THE FOUNDATION OF A TRUSTED LEADER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	6
	0214027189	BROKER UPDATES, TRENDS, AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	1
	0214027230	TRAIN-THE-TRAINER: THE BROKER EDITION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	6
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214027232	COMMUNICATING AS A LEADER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	4
	0214027275	REALITIES OF BROKERAGE MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	4
	0214027539	UPDATE ON UNLAWFUL DETAINER ACTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214027608	PM COMMON LEGAL HOTLINE Q&A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
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	Course #	Name	Expiration Date	Hour(s)
	0214027612	VRLTA AND 2022 LEGISLATIVE UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	0214028266	NAVIGATING CO-OP(ERATION) FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028267	BROKER SOCIAL MEDIA CHALLENGES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214028279	BROKER UPDATE, TRENDS, AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028280	ADVERTISING FOR BROKERS FORMAT : CLASSROOM	12-31-2026	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214028281	BROKER MANAGEMENT NUTS & BOLTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214028285	EFFECTIVE TRAINING TECHNIQUES FOR BROKER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214028414	ANTITRUST: MONOPOLY ISN'T JUST A GAME FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214028417	AGENCY FOR PROPERTY MANAGERS FORMAT : CLASSROOM	12-31-2026	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214028576	NEGOTIATION TODAY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214028718	THE NINE ESSENTIAL PRICES OF EVERY HOME FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214028726	OVERCOMING OWNER-CLIENT EXPECTATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028727	TED LASSO LEADERSHIP FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2026	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
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		TOPIC : CE BROKER MANAGEMENT		
	0214028728	OPERATIONAL PRINCIPLES OF PROPERTY MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214028947	VRLTA AND 2023 LEGISLATIVE UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	0214029266	CYBERSECURITY FOR REAL ESTATE BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2027	1
	0214029267	AI, CHAPTGPT, THE LAW AND COE FOR BROKER FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2027	1
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Approved Real Estate Broker Management Courses				
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		TOPIC : CE BROKER MANAGEMENT		
	0214029350	SOCIAL MEDIA ADVERTISING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2027	1
WILLIAMSBURG REAL ESTATE SCHOOL 5000 NEW POINT RD. SUITE 1101 WILLIAMSBURG, VA 23188-9418 PH: (757) 253-0028 EMAIL: info@waarealtor.com	0214025999	FAIR HOUSING - AN OUNCE OF PREVENTION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026306	VR VS REIN CONTRACT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026635	COMMON LEGAL HOTLINE Q & A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026910	CODE OF ETHICS & STANARDS	12-31-2024	3
	Course #	Name	Expiration Date	Hour(s)

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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		OF CONDUCT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214027011	THE VAR RESIDENTIAL CONTRACT OF PURCHASE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	1
	0214028085	MANAGEMENT OF REAL ESTATE BROKERAGE FIRMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	6
	0214028089	VIRGINIA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
	0214028092	VA ESCROW REQUIREMENTS FORMAT : CLASSROOM	12-31-2026	3
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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214028601	REAL ESTATE AGENCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214028604	ANTITRUST AND REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214028607	RISK MANAGEMENT FOR REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	3
	0214028647	BROKER UPDATES, TRENDS & RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214028693	BROKER MANAGEMENT NUTS & BOLTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	1
	0214028694	BROKER UPDATES TRENDS & RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2026	2
	Course #	Name	Expiration Date	Hour(s)