

Approved Real Estate Broker Management Courses

Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
360 TRAINING.COM, INC. AGENTCAMPUS.COM 5000 PLAZA ON THE LAKE SUITE 305 AUSTIN, TX 78746 PH: 512 549 2477 EMAIL: Muhammad.Hussam@360training.com	0214024830	VIRGINIA BROKER MANAGEMENT FORMAT : CORRESPONDENCE TOPIC : CE BROKER MANAGEMENT	12-31-2022	8
BLUE RIDGE REAL ESTATE SCHOOL 181 GARBER LN WINCHESTER, VA 22602 PH: (540) 667-2606 EMAIL: lauri@brarva.com	0214024503	2019 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214024718	AGENCY: A COMPLICATED RELATIONSHIP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214024972	BROKER MANAGEMENT NUTS & BOLTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214025621	ANTITRUST: MONOPOLY ISN'T JUST A GAME FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
BRISTOL TN / VA ASSOCIATION OF REALTORS 1203 EDGEMONT AVE BRISTOL, TN 37620 PH: 423 968 1192 EMAIL: info@btvar.com	0214024496	2019 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
CENTRAL VIRGINIA SCHOOL OF REAL ESTATE 550 HILLSDALE DRIVE CHARLOTTESVILLE, VA 22901 PH: (434) 817-2227 EMAIL: EDUCATION@CAAR.COM	0214025257	MANAGEMENT OF REAL ESTATE BROKERAGE FIRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	6
	0214027267	BROKER UPDATES, TRENDS AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214027350	AGENCY FOR BROKERS FORMAT : CLASSROOM	12-31-2023	1
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		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
CHESAPEAKE BAY & RIVERS SCHOOL OF REAL ESTATE 6814 TEAGLE LANE GLOUCESTER, VA 23061 PH: 804-776-0568 EMAIL: cbrar@cbrar.com	0214024729	2019 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214024734	BROKER UPDATES, TRENDS AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214025449	MANAGEMENT OF REAL ESTATE BROKERAGE FIRMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	6
	0214025466	VIRGINIA ESCROW REQUIREMENTS FORMAT : CLASSROOM	12-31-2023	3
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		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214025471	VIRGINIA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	3
	0214025476	RISK MANAGEMENT FOR REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
CINDY BISHOP WORLDWIDE LLC 11918 SANDY HILL CT SPOTSYLVANIA, VA 22553 PH: 540-846-6641 EMAIL: cbishop61@gmail.com	0214025526	RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
	0214025536	ELIMINATING LEGAL SPEED BUMPS FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2023	2
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	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214025538	TRUSTS & ESTATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214025539	ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
	0214025706	WORKING WITH RENTALS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214025709	APPRAISALS, FIGURING THE NUMBERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
	0214025827	RESIDENTIAL CONTRACT LEGAL	12-31-2023	2
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
		BASICS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214025836	RESIDENTIAL CONTRACT ESSENTIALS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214025839	LISTING TOOLS MASTERS USE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214026040	HANDLING THE SHORT SALE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026137	1031 EXCHANGES OF REAL ESTATE FORMAT : CLASSROOM	12-31-2024	2
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	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214026172	RESIDENTIAL CONTRACT ADDENDUM'S FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026300	FINANCING WORKSHOP FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026301	CONTRACTS-ADDENDUMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	6
	0214026311	REAL ESTATE LAW AND BOARD REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	6
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		MANAGEMENT		
	0214026388	FORECLOSURE OPTIONS & REALITIES 2 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026542	TITLE INSURANCE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
CLASS ACT REAL ESTATE EDUCATION CENTER INC 6301 HARBOURSIDE DRIVE SUITE 101 MIDLOTHIAN, VA 23112 PH: (804) 794-9282 EMAIL: CALLMARCY@AOL.COM	0214023973	AVOIDING A VIOLATION - RISK MANAGEMENT FOR BROKERS & SALESPERSON FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214025901	BROKERAGE MANAGEMENT IN VA FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	8
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		MANAGEMENT		
	0214025904	AVOIDING A VIOLATION - RISK MANAGEMENT FOR BROKER AND SALESPERSON FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
DIGITAL LEARNING CENTERS LLC 2711 WILLARD ROAD RICHMOND, VA 23294 PH: 808 230 8200 EMAIL: jc@remiteam.com	0214026116	POLICIES TO REDUCE RISK FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
DULLES AREA REAL ESTATE SCHOOL 21720 RED RUM DRIVE SUITE 177 ASHBURN, VA 20147 PH: 571 291-9805 EMAIL: jsowers@dullesarea.com	0214023955	ESTATE PLANNING AND BUSINESS SUCCESSION PLANNING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214024222	BROKER RISK & ESCROW MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2022	6
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		TOPIC : CE BROKER MANAGEMENT		
FAAR ACADEMY 2050 GORDON W. SHELTON BLVD SUITE 202 FREDERICKSBURG, VA 22401 PH: (540) 373-7711 EMAIL: EDUCATION@FAARMEMBERS.COM	0214023856	THE BROKER'S TOOLKIT: CASE STUDIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214024135	2 DAY E-PRO CERTIFICATION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	6
	0214025253	INTRODUCTION TO INTELLECTUAL PROPERTY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214025645	AGENCY FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
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	0214025646	BROKER MANAGEMENT NUTS AND BOLTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214025795	BROKER CASE STUDIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214026284	ADVERTISING REGULATIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026962	BROKER BASICS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
FICTITIOUS REAL ESTATE SCHOOL (INTERNAL USE) 9960 MAYLAND DR RICHMOND, VA 23233	0214090016	FICTITIOUS CE BROKER MANAGEMENT 8 FORMAT : OTHER	12-31-2030	8
	Course #	Name	Expiration Date	Hour(s)

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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
EMAIL: fictitiousschool@yahoo.com		TOPIC : CE BROKER MANAGEMENT		
	0214090009	FICTITIOUS CE BROKER MANAGEMENT 1 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	1
	0214090010	FICTITIOUS CE BROKER MANAGEMENT 2 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	2
	0214090011	FICTITIOUS CE BROKER MANAGEMENT 3 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	3
	0214090012	FICTITIOUS CE BROKER MANAGEMENT 4 FORMAT : OTHER	12-31-2030	4
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		TOPIC : CE BROKER MANAGEMENT		
	0214090013	FICTITIOUS CE BROKER MANAGEMENT 5 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	5
	0214090014	FICTITIOUS CE BROKER MANAGEMENT 6 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	6
	0214090015	FICTITIOUS CE BROKER MANAGEMENT 7 FORMAT : OTHER TOPIC : CE BROKER MANAGEMENT	12-31-2030	7
FOUR PILLARS EDUCATION INC NORTH STAR REAL ESTATE ACADEMY 4024 BONNIE BRAE CT FREDERICKSBURG, VA 22407	0214025194	AGENCY - MANAGING RELATIONSHIPS FORMAT : CLASSROOM	12-31-2023	3
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FREDERICKSBURG, VA 22407 PH: (540) 455-3350 EMAIL: education@matthewrathbun.com		TOPIC : CE BROKER MANAGEMENT		
	0214025195	DATA FRAUD IN REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025200	TECHNOLOGY RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214025201	TEAMS AND VIRGINIA BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025205	RISK MANAGEMENT IN MARKETING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
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		MANAGEMENT		
	0214025208	ADVERTISEMENT REGS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214025209	ESCROW - PROTECTING OTHER PEOPLE'S MONEY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
HAMPTON ROADS REALTORS ASSOCIATION ALPHA-OMEGA COLLEGE OF REAL ESTATE 638 INDEPENDENCE PARKWAY SUITE 100 CHESAPEAKE, VA 23320 PH: (757) 427-1740 EMAIL: dbarnes@hrra.com	0214024445	PROPERTY MANAGEMENT PITFALLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	4
	0214025792	REAL ESTATE INVESTING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	8
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HARRISONBURG-ROCKINGHAM ASSOC OF REALTORS 2050 PRO POINTE LANE HARRISONBURG, VA 22801 PH: (540) 433-8855 EMAIL: bob@hrar.com	0214024423	2019 BROKER UPDATES AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214024425	BROKER MANAGEMENT NUTS & BOLTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214024467	2019 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214025671	2020 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025673	SOCIAL MEDIA ADVERTISING FORMAT : CLASSROOM	12-31-2023	1
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		TOPIC : CE BROKER MANAGEMENT		
	0214025741	BROKER UPDATES, TRENDS AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214026793	COMMON LEGAL HOT LINE Q&A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
KIRKS' INSTITUTE FOR ADVANCED REAL ESTATE STUDIES 2111 WILSON BLVD # 700 ARLINGTON, VA 22201 PH: (703) 351-5041 EMAIL: admin@kirksinstitute.com	0214025277	BROKER MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	6
LONG & FOSTER INSTITUTE OF REAL ESTATE 14501 GEORGE CARTER WAY CHANTILLY, VA 20151 PH: (703) 560-9044	0214024632	RISK REDUCTION FOR MANAGING BROKERS FORMAT : CLASSROOM	12-31-2022	2
	Course #	Name	Expiration Date	Hour(s)

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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
PH: (703) 560-9044 EMAIL: LFIRE@Inf.com		TOPIC : CE BROKER MANAGEMENT		
	0214025077	EFFECTIVE COMMUNICATION SKILLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214025078	BUILDING AN ETHICAL OFFICE CULTURE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214025147	DOCUMENT REVIEW FOR SUPERVISING BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025304	SOCIAL MEDIA AND INTERNET ADVERTISING FORMAT : CLASSROOM	12-31-2023	2
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		TOPIC : CE BROKER MANAGEMENT		
	0214026121	VA ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
MAI INSTITUTE 109 S PITT ST ALEXANDRIA, VA 22314 PH: (703) 549-9292 EMAIL: lboston@mcenearney.com	0214025387	MANAGING RISK OF YOUR BROKERAGE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
	0214025388	SUPERVISING INDEPENDENT CONTRACTORS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
MBITION LLC CAREER WEBSCHOOL 18500 W. CORPORATE DRIVE SUITE 250 BROOKFIELD, WI 53045	0214024821	BUSINESS MANAGEMENT IN A REAL ESTATE OFFICE FORMAT : ONLINE TOPIC : CE BROKER	12-31-2022	8
	Course #	Name	Expiration Date	Hour(s)

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	Course #	Name	Expiration Date	Hour(s)
BROOKFIELD, WI 53045 PH: 800-532-7649 EMAIL: support@mbitiontolearn.com		TOPIC : CE BROKER MANAGEMENT		
MONTAGUE MILLER REAL ESTATE ACADEMY 500 WESTFIELD RD CHARLOTTESVILLE, VA 22901 PH: (434) 973-5393 EMAIL: patsury1@gmail.com	0214026061	IT'S A WONDERFUL LIFE - BROKER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	4
MOSELEY-DICKINSON ACADEMY OF REAL ESTATE 1727 PETERS CREEK ROAD ROANOKE, VA 24017 PH: (540) 562-2575 EMAIL: REGISTRAR@MOSELEY-DICKINSON.COM	0214025031	RESIDENTIAL LEASING FOR BROKERS 2020 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025032	REVIEW OF VREB REGULATIONS 2019 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
NORTHERN VA ASSOCIATION OF REALTORS SCHOOL OF REAL ESTATE RAZORPATH 8407 PENNELL STREET	0214023953	PRODUCTION AGENTS AND PROFITABLE OFFICES FORMAT : CLASSROOM	12-31-2022	4
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8407 PENNELL STREET FAIRFAX, VA 22031 PH: (703) 207-3200 EMAIL: RBROWN@NVAR.COM		TOPIC : CE BROKER MANAGEMENT		
	0214024081	BROKER RISK AND LIABILITY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214025364	DETECTION & PREVENTION OF CONTRACT FRAUD FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	4
	0214025382	NEGOTIATION SKILLS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	4
NRT MID ATLANTIC LLC 6031 UNIVERSITY BLVD SUITE 140 ELLCOTT CITY, MD 21043 PH: 410-480-1200	0214024774	RISK MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	4
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	Course #	Name	Expiration Date	Hour(s)
PH: 410-480-1200 EMAIL: licensing@cbmove.com		MANAGEMENT		
	0214024789	ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	3
PIEDMONT SCHOOL OF REAL ESTATE 47 GARRETT ST WARRENTON, VA 20186 PH: (540) 347-4866 EMAIL: debbie@gprealtors.net	0214024250	BROKER'S TOOLKIT - CASE STUDIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214024464	BROKER MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	6
	0214024670	2019 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214025626	2020 NEW LAWS	12-31-2023	1
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	0214025627	ANTITRUST FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214026294	SOCIAL MEDIA ADVERTISING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214026544	AGENCY FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214026545	BROKER MANAGEMENT NUTS & BOLTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
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		MANAGEMENT		
	0214027017	BROKER MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	6
REALTOR ASSOCIATION OF PRINCE WILLIAM PRINCE WILLIAM ASSOCIATION OF REALTORS 4545 DAISY REID AVENUE WOODBIDGE, VA 22192 PH: (703) 565-0033 EMAIL: BRANDY@PWAR.COM	0214023950	BROKER MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	6
	0214024472	2019 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
REALTY EXCHANGE CORPORATION 7400 HERITAGE VILLAGE PLAZA STE 102 GAINESVILLE, VA 20155 PH: (703) 754-9411 EMAIL: ADMIN@1031.US	0214025430	1031 REAL ESTATE EXCHANGES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
SOUTHSIDE VIRGINIA ASSOC OF REALTORS	0214024400	MANAGEMENT OF REAL ESTATE	12-31-2022	6
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114 MAPLE GROVE AVE COLONIAL HEIGHTS, VA 23834 PH: 804 520 4496 EMAIL: jcroce@svarealtors.com		BROKERAGE FIRMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214024469	2019 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214025733	2020 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214026193	MANAGEMENT OF REAL ESTATE BROKERAGE FIRMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	6
SOUTHWEST VIRGINIA BOARD OF REALTORS 128 REEDY CREEK RD ABINGDON, VA 24210 PH: (276) 623-1252	0214024505	2019 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2022	1
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PH: (276) 623-1252 EMAIL: ae@swvar.com		TOPIC : CE BROKER MANAGEMENT		
	0214027372	SOCIAL MEDIA ADVERTISING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
SYSTEMS EFFECT LLC TRAINING COVE 14301 N 87TH ST SUITE 106 SCOTTSDALE, AZ 85260 PH: 480-517-1000 EMAIL: help@trainingcove.com	0214025242	ESTABLISHING BROKER POLICIES AND PROCEDURES FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
	0214026177	LEADERSHIP SKILL AND BROKERAGE MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
THE CE SHOP LLC 5670 GREENWOOD PLAZA BLVD SUITE 420 GREENWOOD VILLAGE, CO 80111 PH: 720 390 3805 EMAIL: SUPPORT@THECESHOP.COM	0214024327	TECHNOLOGY TOOLS, TRENDS, AND RISK MANAGEMENT FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2022	3
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Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
EMAIL: SUPPORT@THECESHOP.COM		MANAGEMENT		
	0214024328	PREPARING A MARKET ANALYSIS - BEST PRACTICES FORMAT : ONLINE TOPIC : CE BROKER MANAGEMENT	12-31-2022	3
THE REAL ESTATE SCHOOL OF THE RICHMOND ASSOC OF REALTORS 8975 THREE CHOPT ROAD RICHMOND, VA 23229-4657 PH: (804) 422-5000 EMAIL: TNEFF@RAREALTORS.COM	0214024293	BROKER WORKSHOP: WHAT A BROKER NEEDS TO KNOW TO KEEP CURRENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214024358	BM - E-PRO CERTIFICATION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	6
	0214024693	KNOW YOUR FORMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214024696	CVR MLS PURCHASE AGREEMENT UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214025564	LEGISLATIVE AND LEGAL UPDATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214025580	ELECTRONIC COMMUNICATION & ADVERTISING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	2
	0214025962	BROKER'S RESPONSIBILITY - MANAGEMENT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214026131	CONTRACTS AND LEGAL UPDATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
	0214026134	MULTIPLE OFFERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026227	SUCCESSFULLY SELLING HUD HOMES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026232	LEGISLATIVE AND LEGAL UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026235	HANDLING MULTIPLE OFFERS DISPELLING THE MYTHS FORMAT : CLASSROOM	12-31-2024	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214026277	BUYER BEWARE EXPLAINING THE RESIDENTIAL PROPERTY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	1
	0214026280	BUYER BEWARE - RESIDENTIAL PROPERTY DISCLOSURE ACT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026374	FH, MULTIPLE OFFERS & AS IS TRANSACTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026558	BROKER OFFICE POLICY UPDATE FORMAT : CLASSROOM	12-31-2024	4
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214026594	ART OF SELLING FORECLOSURES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026771	ESCROW REQUIREMENTS AND EMD'S FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
	0214026824	CONTRACT AND AGENCY CONUNDRUMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026829	AVOID COMMON VREB VIOLATIONS FORMAT : CLASSROOM	12-31-2024	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214026834	HANG ON TO YOUR LICENSE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026835	CONTRACT QUANDARIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026963	OPEN MIC: LEGAL UPDATES FROM COUNSEL FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	1
	0214027025	RE DISCLOSURES AND RECENT COURT RULINGS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214027168	CONTRACTS AND LEGAL UPDATES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	3
TOWNE REALTY SCHOOL OF REAL ESTATE TOWNE REALTY LLC 984 FIRST COLONIAL ROAD SUITE 204 VIRGINIA BEACH, VA 23454 PH: (757) 217-4200 EMAIL: school@bhhstowne.com	0214023933	BUYER COUNSELING - THE SALES PROCESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214025329	EARNEST MONEY AND ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
	0214026024	RISK MANAGEMENT-ACTS, LAWS & DISCLOSURES FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2024	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
VIRGINIA ASSOCIATION OF REALTORS 10231 TELEGRAPH ROAD GLEN ALLEN, VA 23059 PH: (804) 264-5033 EMAIL: LILI@VAREALTOR.COM	0214024153	2019 BROKER UPDATES AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214024182	BROKER MANAGEMENT NUTS & BOLTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214024357	2019 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214024479	ANTITRUST: MONOPOLY ISN'T JUST A GAME FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214024488	PROPERTY MANAGEMENT FORMS UPDATE 2019 FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214024491	INTRODUCTION TO INTELLECTUAL PROPERTY IN REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214024551	MANAGE PROMISES, NOT PEOPLE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214024558	CLEAR AND PRESENT DANGERS - TWO OF THE BIGGEST RISKS ISSUES FORMAT : CLASSROOM	12-31-2022	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214024603	ADVERTISING FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	0214024628	PROPERTY MANAGEMENT Q&A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	3
	0214024653	NEGOTIATING STRATEGIES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	1
	0214024725	CREATE A PLAYBOOK FOR SUCCESS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
	0214025055	SOCIAL MEDIA ADVERTISING FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025069	AGENCY FOR BROKERS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025135	DPOR UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025513	2020 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025550	ADVERTISING, SOCIAL MEDIA AND THE AGENT FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2023	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214026031	FORTIFY YOUR FIRM FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026189	BROKER PITFALLS AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026224	COMMON LEGAL HOTLINE Q AND A FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026408	VRLTA AND 2021 LEGISLATIVE UPDATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214026492	UPDATE ON UNLAWFUL DETAINER ACTIONS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214027175	THE FOUNDATION OF A TRUSTED LEADER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	6
	0214027189	BROKER UPDATES, TRENDS, AND RESOURCES FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	1
	0214027230	TRAIN-THE-TRAINER: THE BROKER EDITION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	6
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		MANAGEMENT		
	0214027232	COMMUNICATING AS A LEADER FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	4
WILLIAMSBURG REAL ESTATE SCHOOL 5000 NEW POINT RD. SUITE 1101 WILLIAMSBURG, VA 23188-9418 PH: (757) 253-0028 EMAIL: RITA@WAAREALTOR.COM	0214024141	MANAGEMENT OF REAL ESTATE BROKERAGE FIRMS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	6
	0214024164	VIRGINIA ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	3
	0214024384	VIRGINIA AGENCY LAW FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2022	3
	0214024498	2019 NEW LAWS	12-31-2022	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214025067	VIRGINIA ESCROW REQUIREMENTS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
	0214025106	RISK MANAGEMENT FOR REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
	0214025400	REAL ESTATE AGENCY FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025485	ANTITRUST AND REAL ESTATE FORMAT : CLASSROOM TOPIC : CE BROKER	12-31-2023	1
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		TOPIC : CE BROKER MANAGEMENT		
	0214025569	ESCROW EXPLAINED FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	3
	0214025744	2020 NEW LAWS FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2023	1
	0214025999	FAIR HOUSING - AN OUNCE OF PREVENTION FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026306	VR VS REIN CONTRACT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	2
	0214026635	COMMON LEGAL HOTLINE Q & A	12-31-2024	2
	Course #	Name	Expiration Date	Hour(s)

Approved Real Estate Broker Management Courses				
Provider	Courses			
	Course #	Name	Expiration Date	Hour(s)
		FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT		
	0214026910	CODE OF ETHICS & STANARDS OF CONDUCT FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2024	3
	0214027011	THE VAR RESIDENTIAL CONTRACT OF PURCHASE FORMAT : CLASSROOM TOPIC : CE BROKER MANAGEMENT	12-31-2025	1
	Course #	Name	Expiration Date	Hour(s)